

**FIG. 1**  
 PRIOR ART

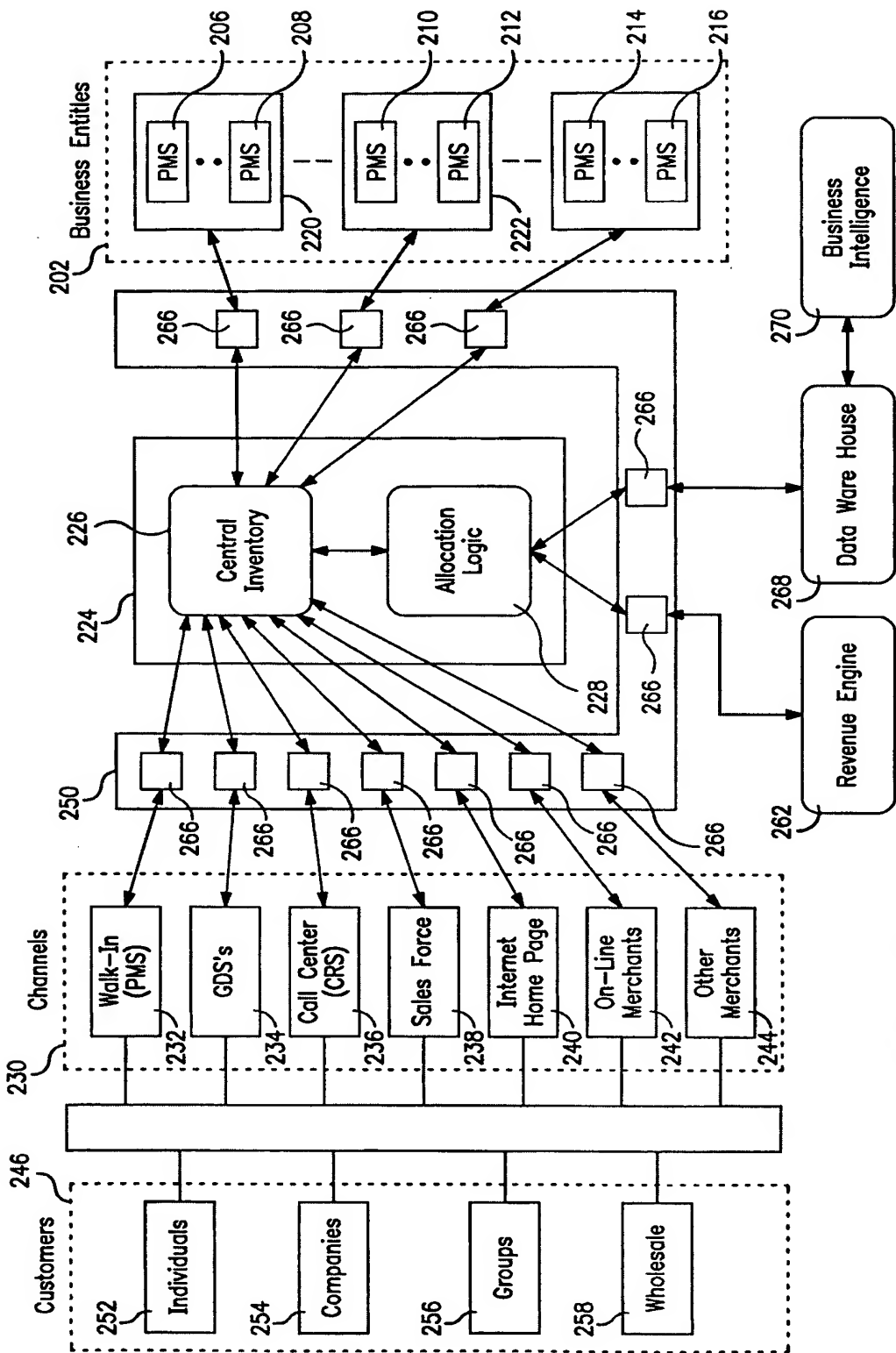
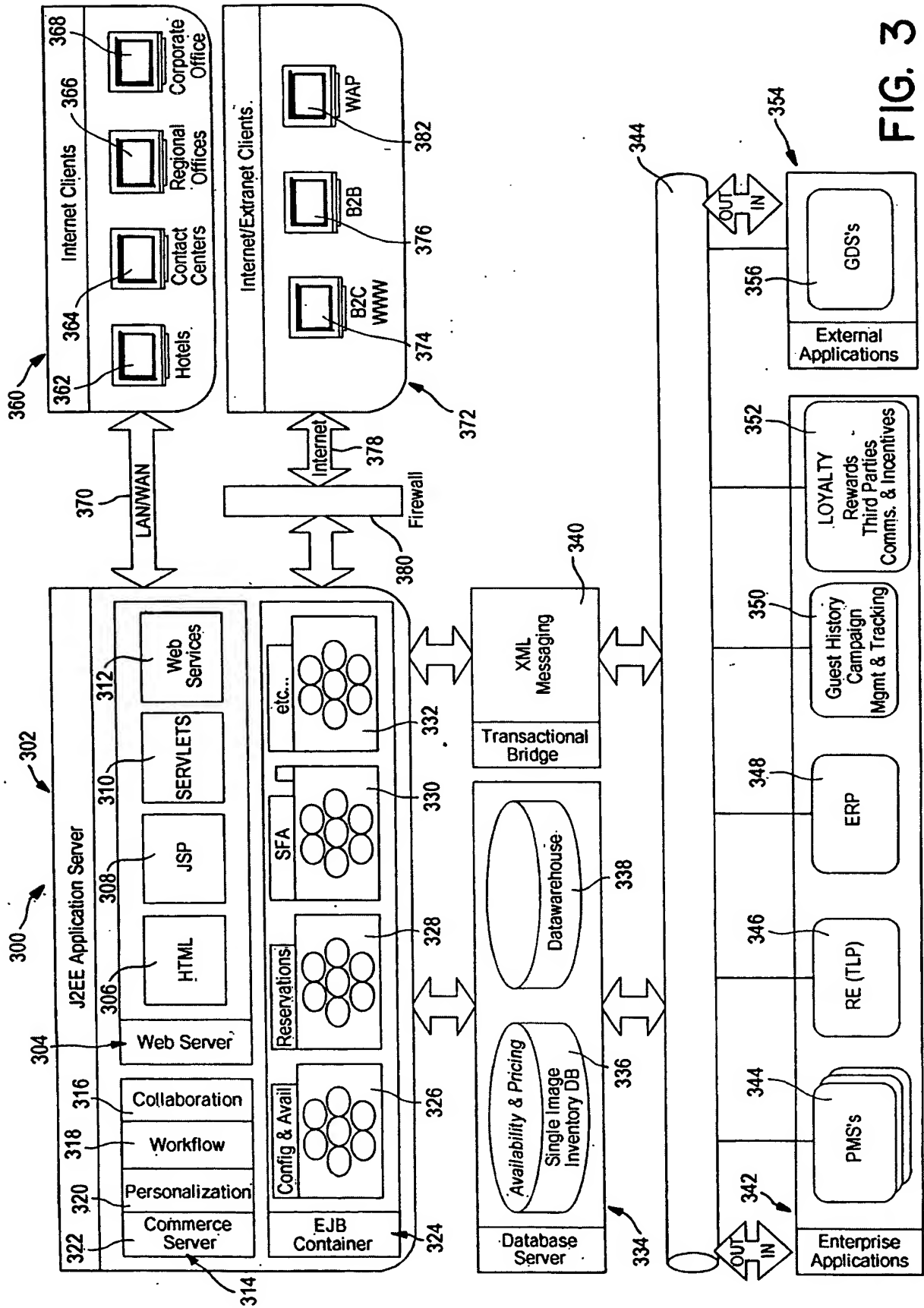


FIG. 2



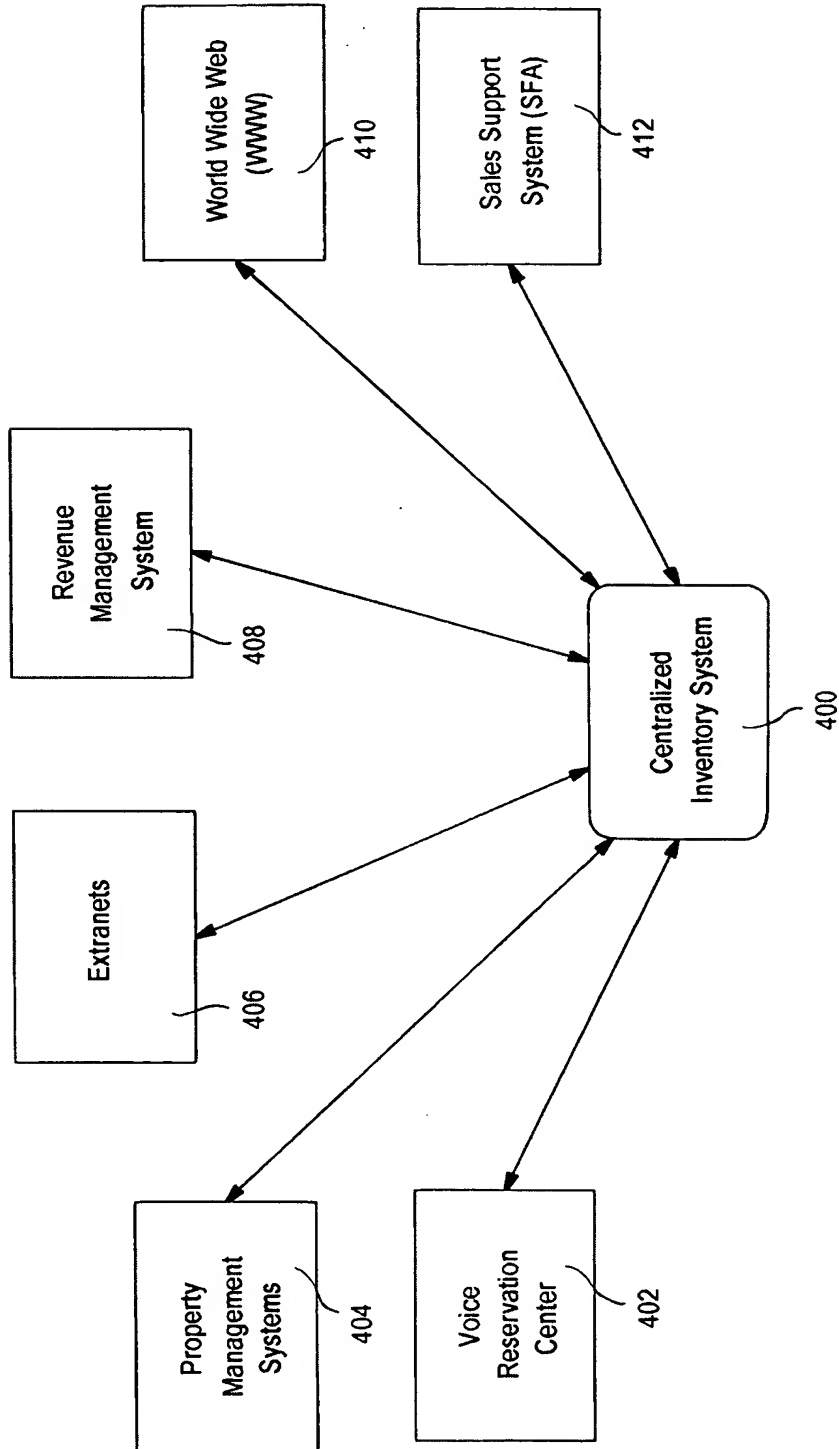


FIG. 4

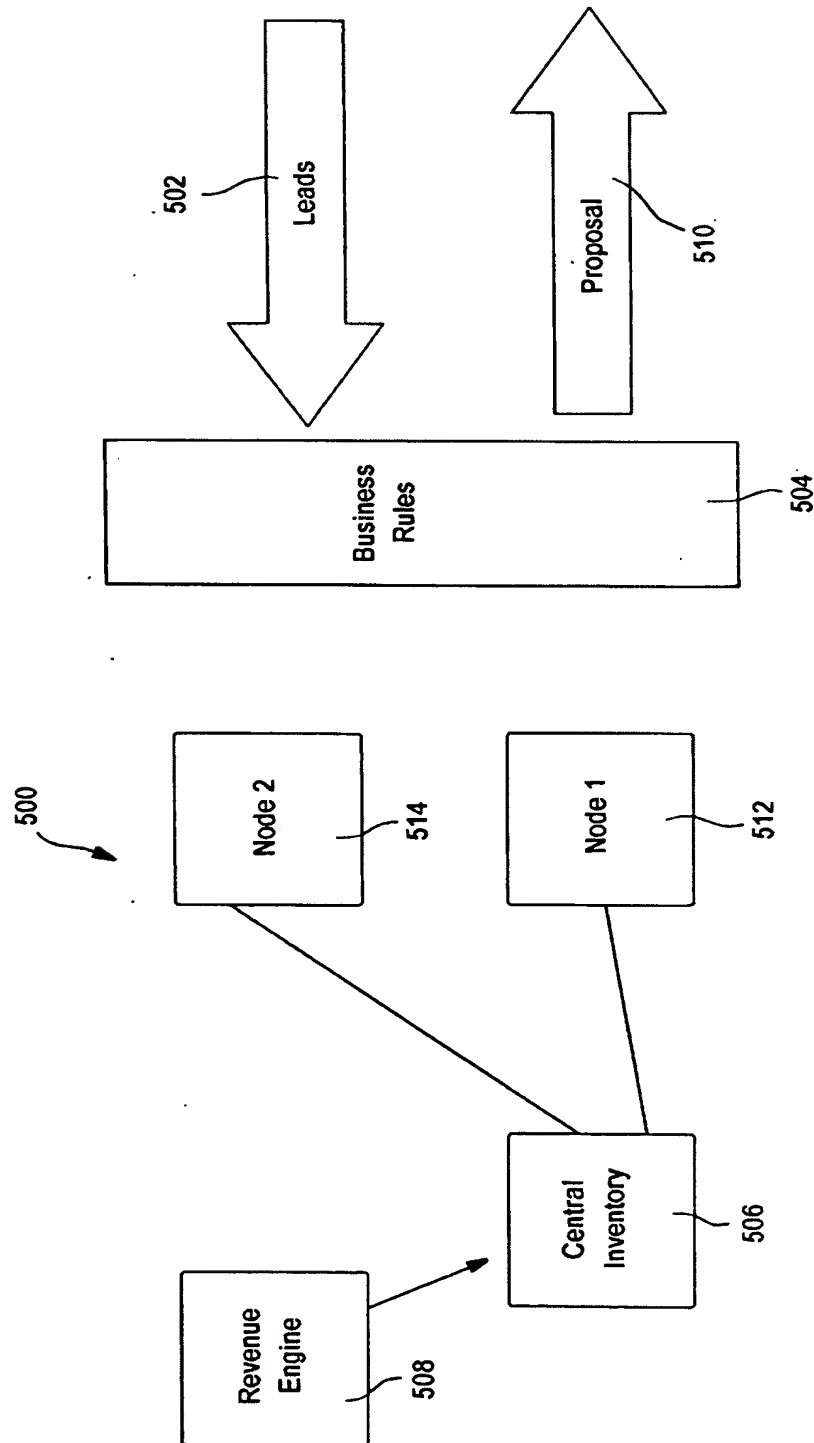


FIG. 5

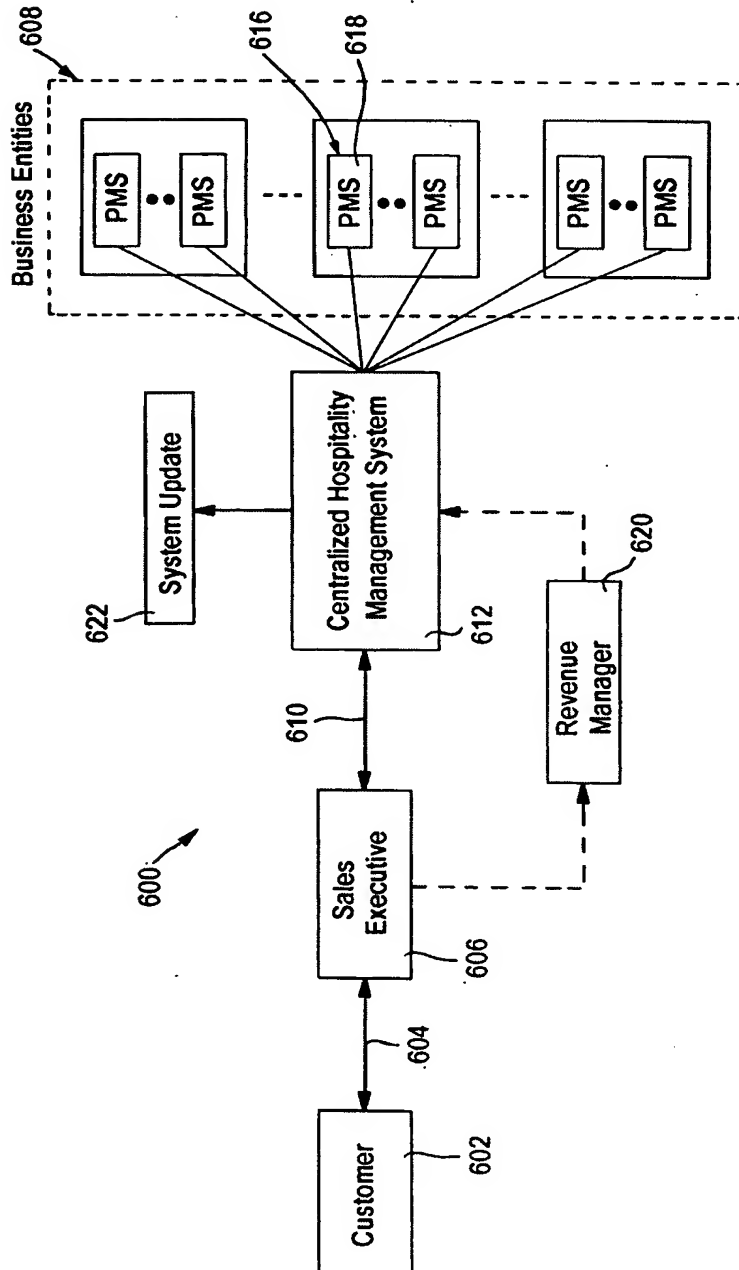


FIG. 6

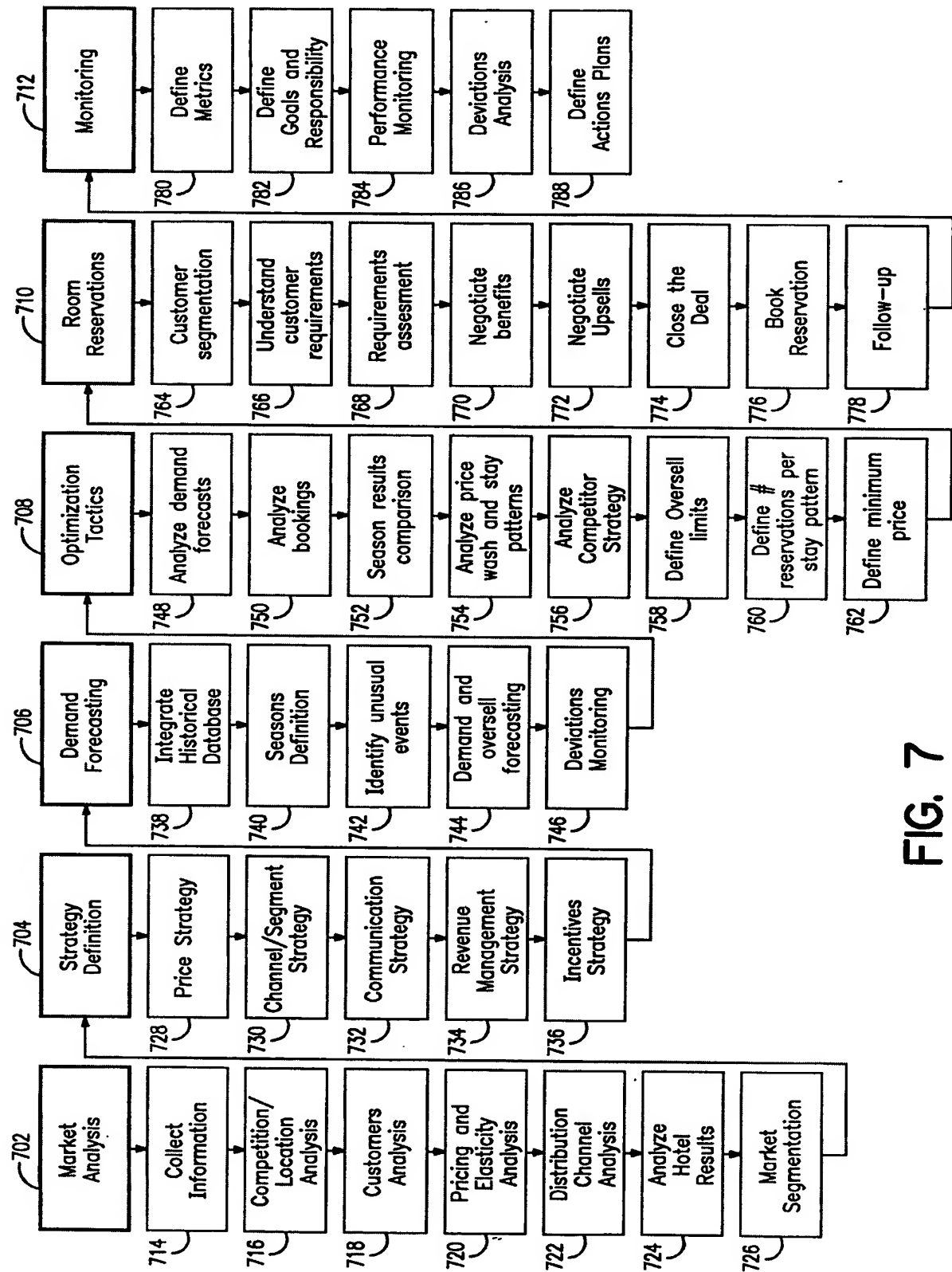


FIG. 7





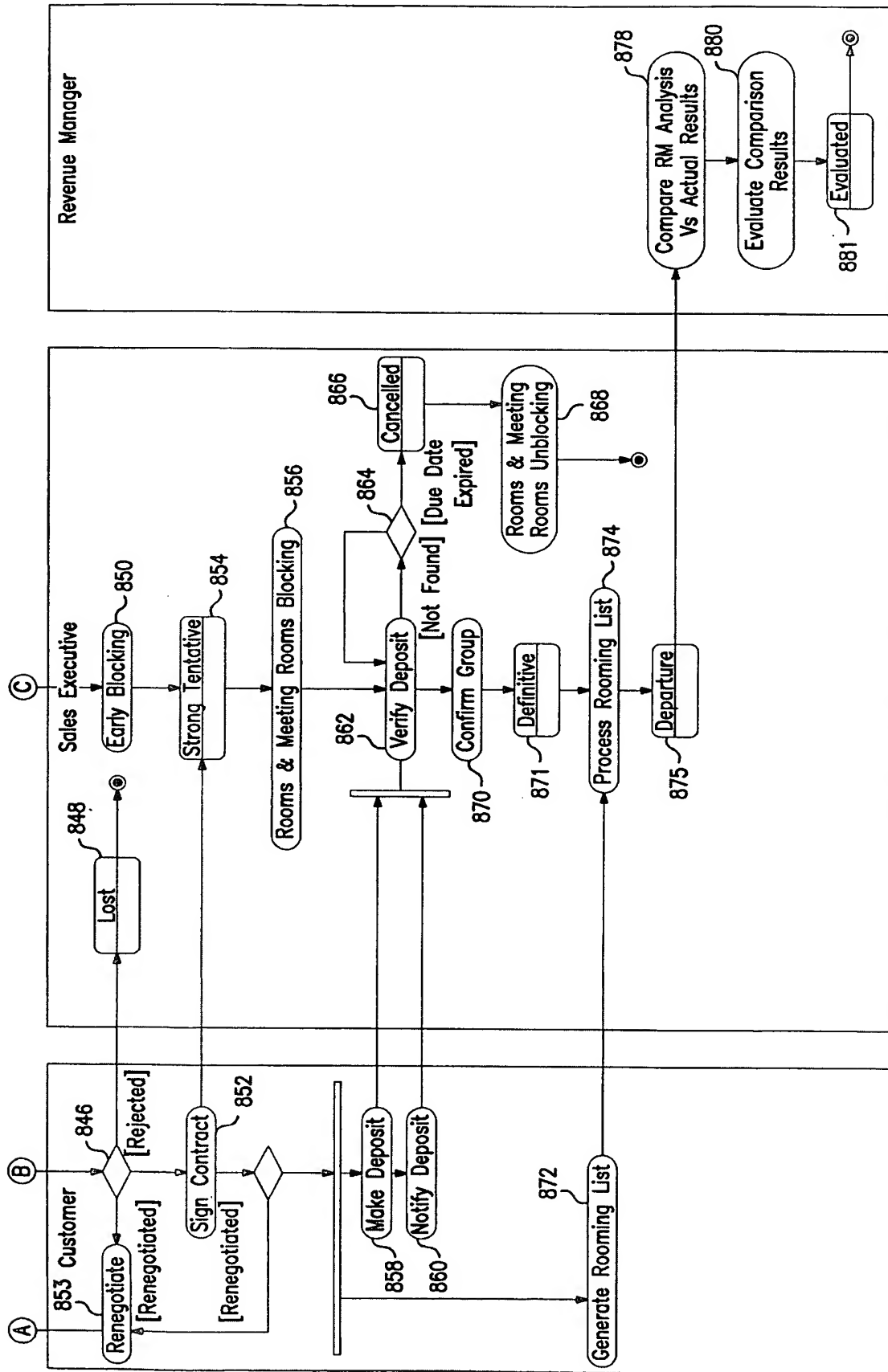


FIG. 8B

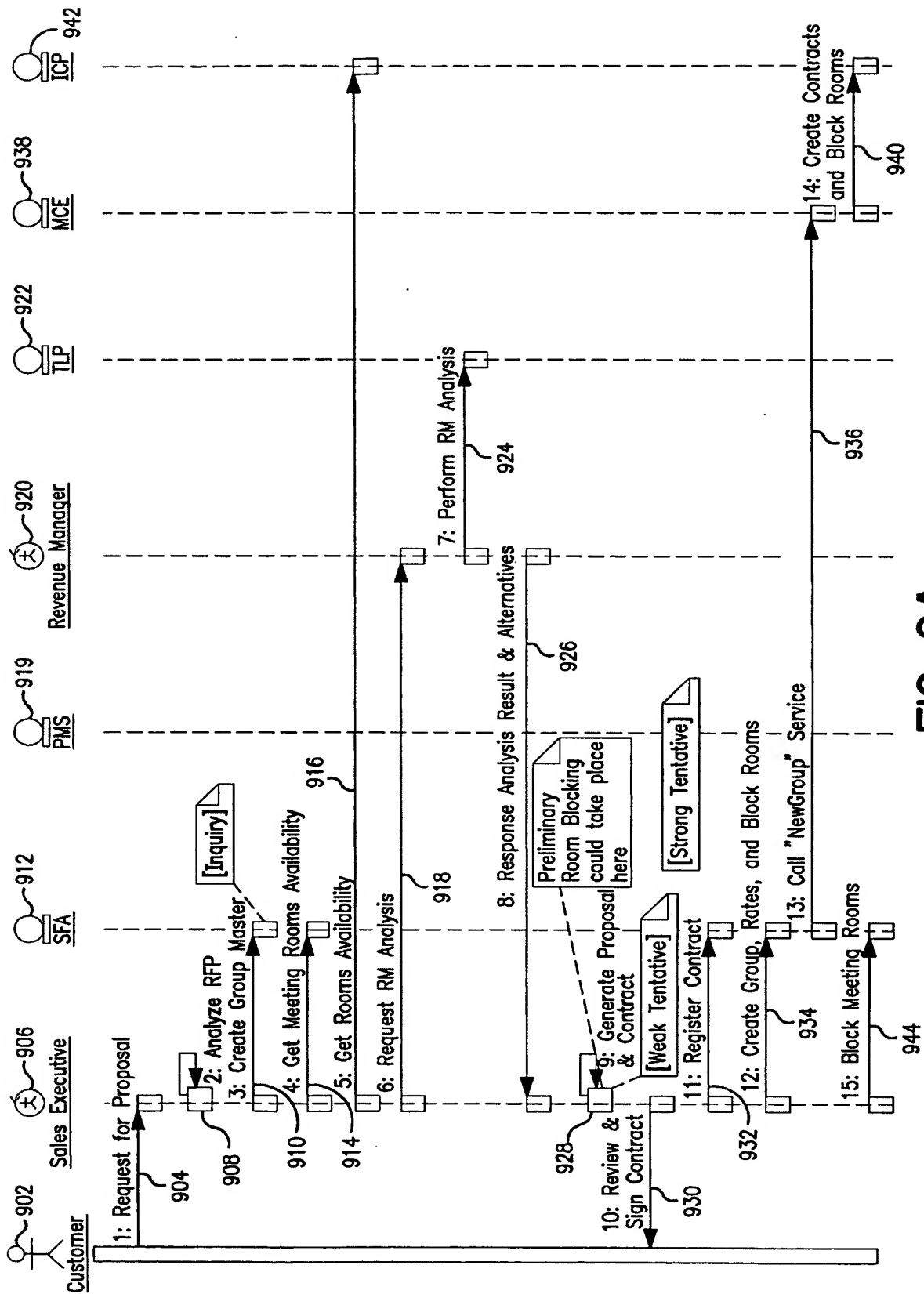


FIG. 9A

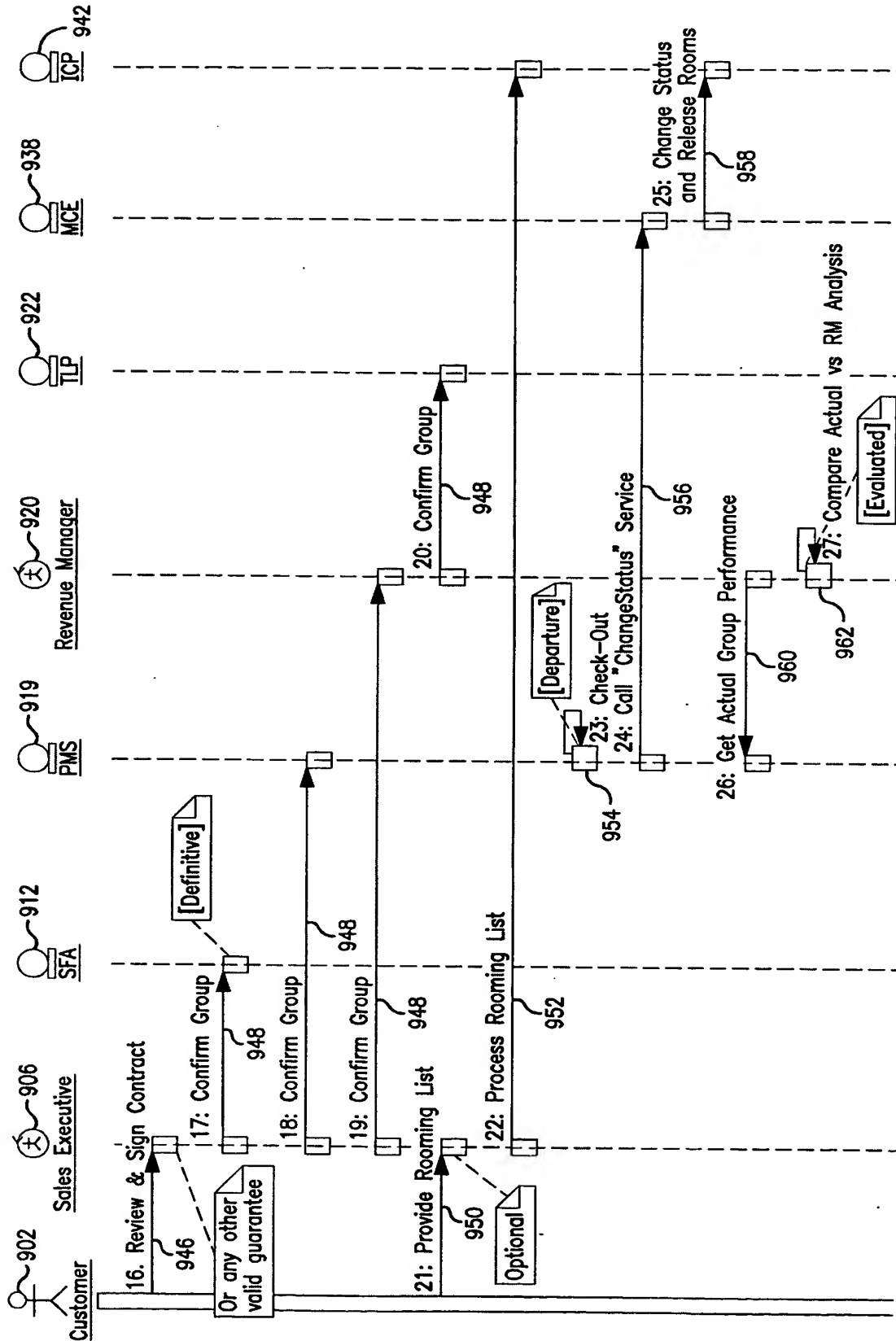


FIG. 9B

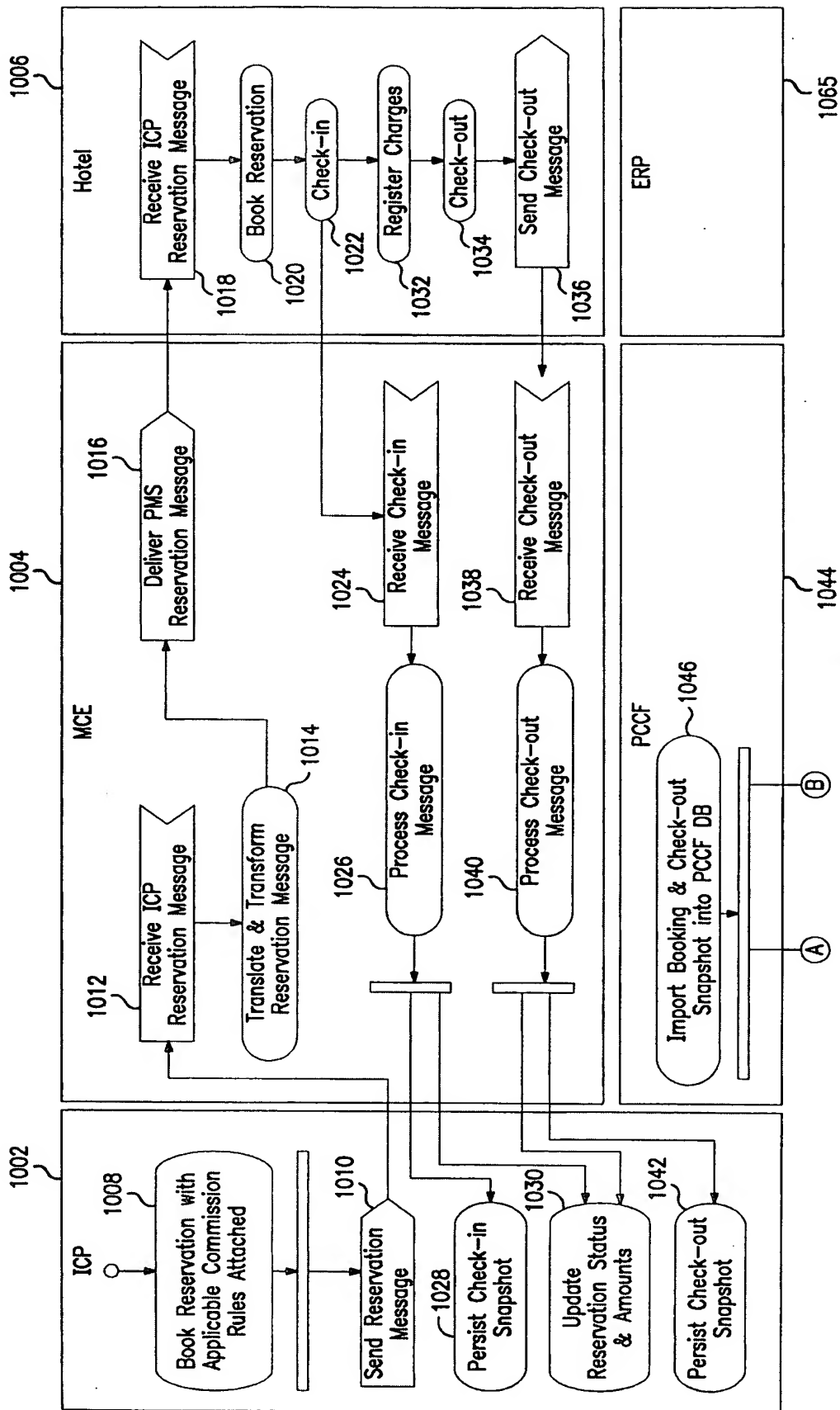


FIG. 10A

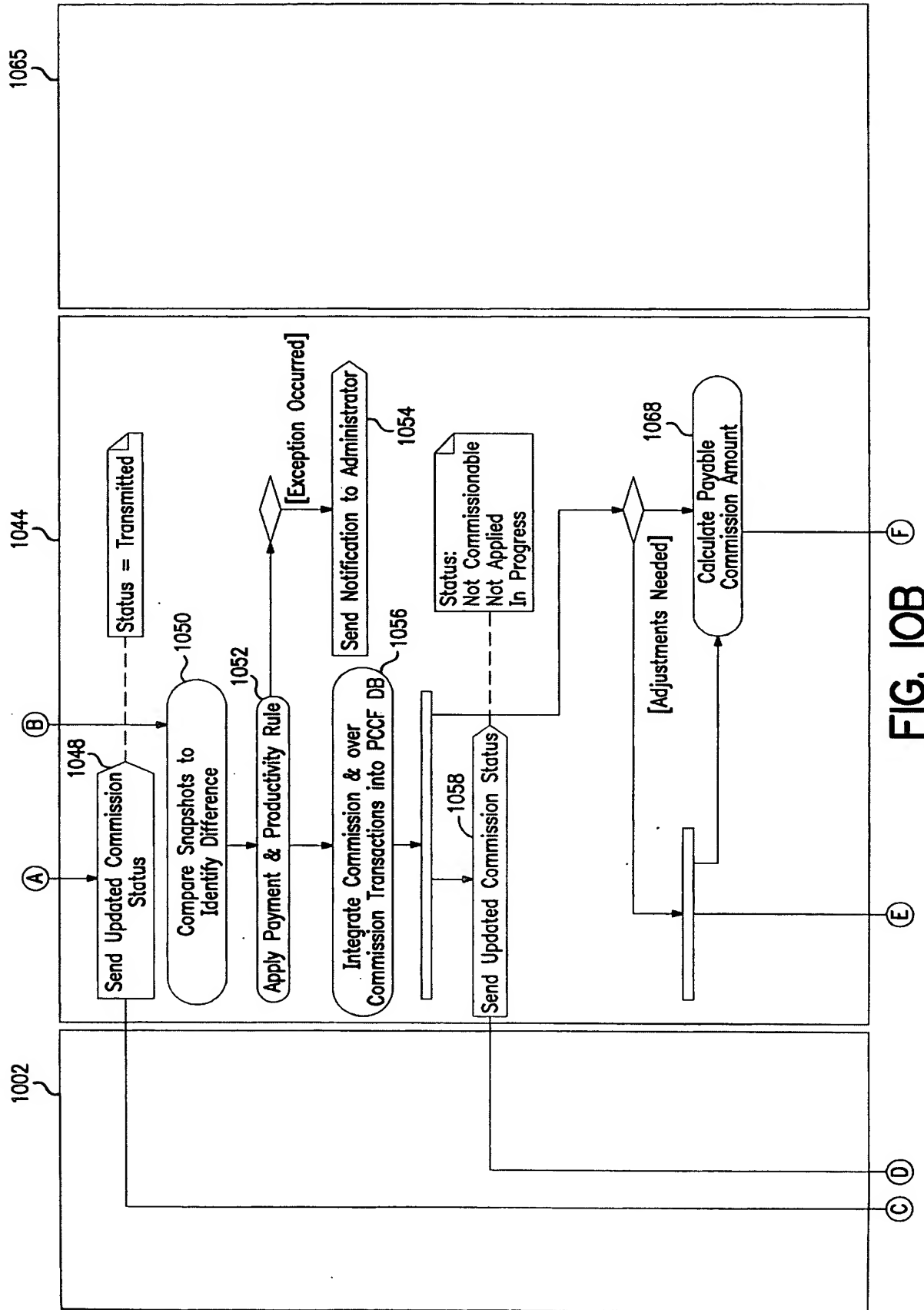


FIG. 10B

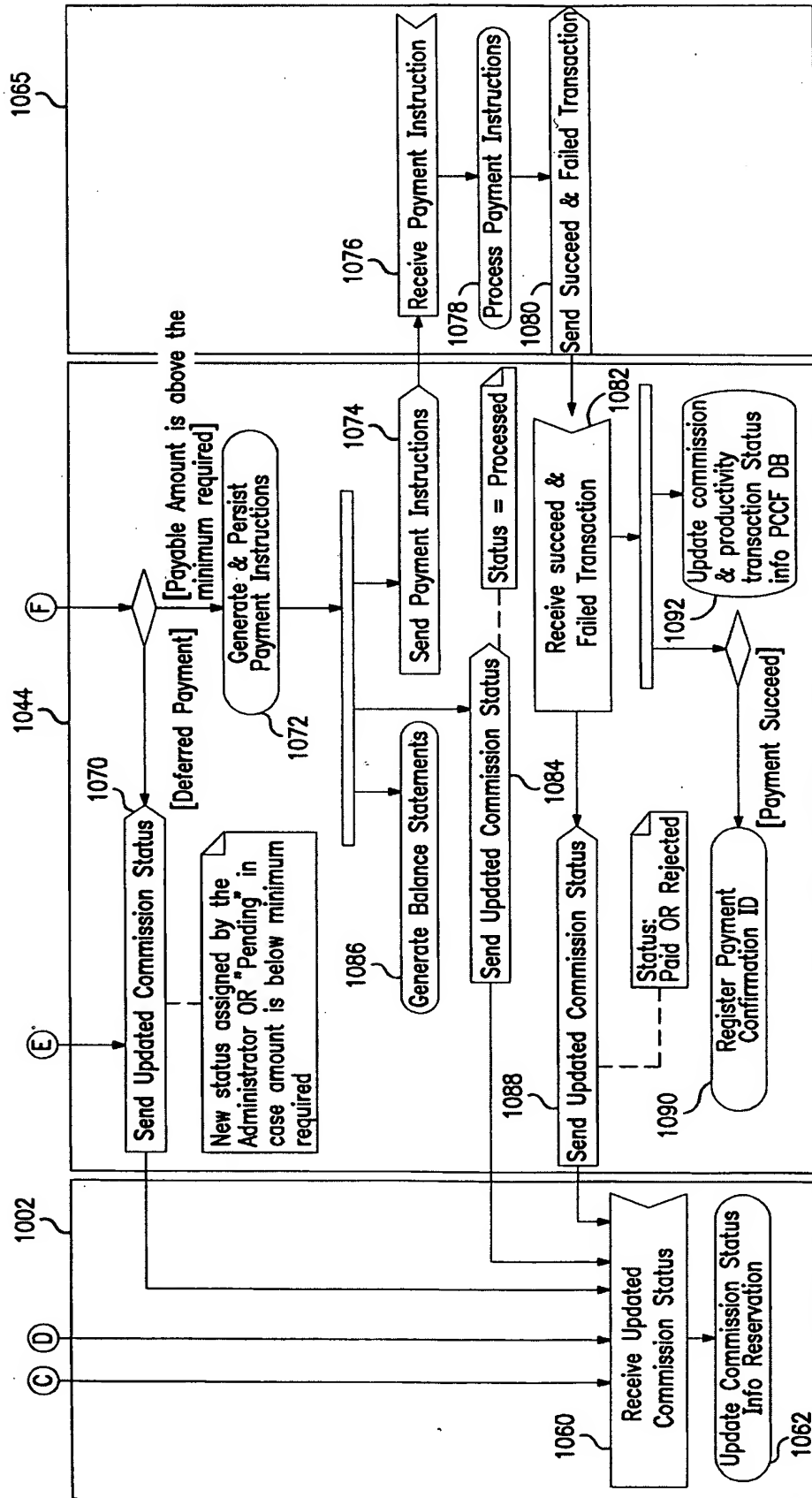


FIG. 10C

1102

Central Inventory System

?

Origin : CSE

User : equiere

Channel : IC

Stay Information

1110

Hotel Code

FCB

Search

1116

Reason For Trip

BUSINESS

1112

Arrival Date

11/13/2003

1118

Select Nights

3

1114

Departure Date

11/16/2003

Associated Profiles

1120

IATA Code

ATT961018

Search

1126

Frequent Guest Code

Search

1122

SOB Code

CONV1203

Search

1128

Contract Code

Search

1124

Promotion Code

Search

Contact Information

1130

PIF Code

Search

1138

C2K Code

Search

1132

First Name

LUIS

1134

Last Name

1136

Phone Number

652-8288

1140

E-Mail Address

1142

Save

1144

Clear

1146

Cancel

FIG. 11

1202

Central Inventory System

User : oguliereChannel : ICOrigin : CRF

Selling Advisor

Hotel CodeFCB (Search)Room TypeJDDeparture Date11/13/2003Arrival Date11/16/2003CurrencyMXNChildren10Adults10Daily rateUncheckableUncheckableView historyRefreshRefresh

120612081210121212141216Alter Hotels

Add Comments

Selected Rates:

No rates are selected. Select a rate by clicking the "add" button near a rate.  
Key to colors

Back

Available Rates:

Note: Rates listed below include a surcharge based on number of adults and children, but rates exclude taxes.  
1220 1222 1224 1226 1228 1230

Add	Contract code	Room Type	Room Level	Total Cost	Currency	11/13/2003 Thu	11/14/2003 Fri	11/15/2003 Sat
Add	COBP	JD	2	7,797	MXN	2,599	2,071	2,599
Accumulated Points, Miles & KMS								
Add	BAR	JD	1	7,797	MXN	2,599	2,071	2,599
BEST AVAILABLE RATES								
Add	COBP	JD	3	7,197	MXN	2,399	2,071	2,399
Accumulated Points, Miles & KMS								
Add	BAR	JD	2	7,197	MXN	2,399	2,071	2,399
BEST AVAILABLE RATES								
Add	COBP	JD	4	6,597	MXN	2,199	2,071	2,199
Accumulated Points, Miles & KMS								
Add	BAR	JD	3	6,597	MXN	2,199	2,071	2,199

FIG. 12



Central Inventory System

?

Origin : CRF

User : ogulere

Channel : IC

Rate Detail

1310 1312

1304 1306 1308

1314

Rate Adjustment History

Rate Setter: Starting rate is 1799.0

Rate Setter: Rate changed to 1799.0 due to contract offset of 0.0 fixed

Rate Setter: Rate changed to 1799.0 due to room type offset of 0.0 percent

Rate Setter: Occupancy base amount set to 1799.0

Rate Setter: Rate changed to 2599.0 due to late level offset of 800.0 fixed

Rate Setter: Rate rounded to 2599.0

Rate Setter: Starting indifference rate is 1799.0

Rate Setter: Indifference rate changed to 1599.0 due to contract indifference offset of -200.0 fixed

Rate Setter: Indifference rate changed to 1599.0 due to room type offset of 0.0 percent

Rate Setter: Indifference rate changed to 2399.0 due to rate level offset of 800.0 fixed

Rate Setter: Indifference rate rounded to 2399.0

PricingRateHurdleOffset: Rate Closed because it is not the first rate above a pricing rate hurdle which is 1758.105

OccupancyOffset: Occupancy Amount set to 0.0

Rate is not available for the following reasons:

1318

1316

Close

Selected Rates:

Not rates are selected. Select a rate by clicking key to colors

Back

Available Rates:

Note: Rates listed below include a surch

Add	Contract code	Room Type	Room Level	Total Cost	Currency
Add	CORP	JD	2	7,797	MXN
Add	BAR	JD	1	7,797	MXN
BEST AVAILABLE RATES					
Add	CORP	JD	3	7,197	MXN
Add	BAR	JD	2	7,197	MXN
BEST AVAILABLE RATES					
Add	CORP	JD	4	6,597	MXN
Add	BAR	JD	3	6,597	MXN

FIG. 13

1402

Español Y Portugués

Today is 11/11/2003

1420

Online reservations

Get to know Fiesta Americans

Find a Hotel

1419

Vacations and Promotions

Travel Guide

Our Hotel Family

Tools

1414

Weather

1416

Currency Converter

1418

Maps

LEISURE

BUSINESS

GROUPS AND EVENTS

TRAVEL AGENCIES

Home

Frequently Asked Questions

E-mail promotions

Site Map

Contact us

Fiesta Americana Vacation Club

Fiesta Rewards

Welcome :

Come and experience the casual luxury of the only hotel that offers lively, contemporary Mexican ambience for the business traveler, leisure guest and groups as well! Discover exactly why Fiesta Americana is pure pleasure.

Sign in here

Find a hotel

City

1404

Select an option

Hotel

1406

Fiesta Americana Grand Los Cabos

My profile

New user registration

My reservations

Consult availability

Arrival date (dd/mm/yyyy)

13/11/2003

Departure date (dd/mm/yyyy)

18/11/2003

Persons

2

adult(s)

0

child(ren)

Fiesta Rewards

Caesar Rewards

Membership Number

Vacations and Promotions

Fiesta Break

Fiesta Break vacation program

More information

Fiesta Break

Fiesta Break vacation program

More information

Vacation packages

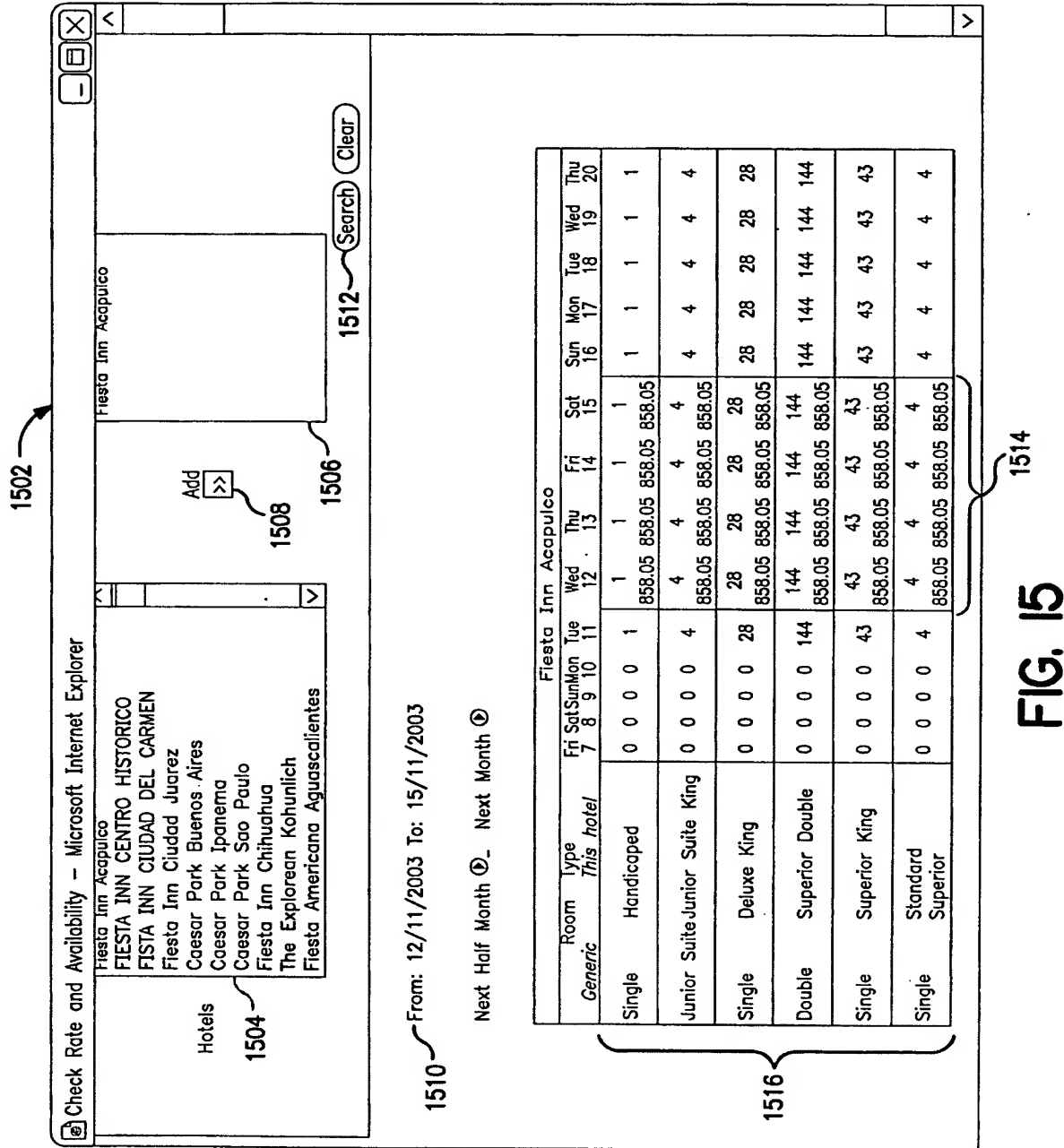
Air, Hotel & Car, Book Together & Save!

1408

1410

1412

FIG. 14



1602

Welcome Jorge Lopez

fiestaPOCARO

Nov 11, 2003 7:32 AM

[New Client](#)
[Agency](#)
[Search Clients](#)
[Create Group Request](#)
[Groups](#)
[Sales Team Template](#)
[Availability](#)
[Rates Configuration](#)
[Rates Availability](#)
[Opportunity Dates](#)
[Quotes](#)
[Reports](#)
[MVP](#)
[CMP](#)
[Logout](#)

Fiesta Inn Acapulco [Apr 25, 2003 6:12 PM]

Select Fiesta Inn Acapulco

Rates

Hotel Fiesta Inn LEON Currency MXN

Initial Date 17/11/2003 Final Date 20/11/2003 Search

Room Type

	A	B	C	D	E
Generic	900.0	800.0	700.0	600.0	500.0
Single	900.0	800.0	700.0	600.0	500.0
Junior Suite	900.0	800.0	700.0	600.0	500.0
Double	900.0	800.0	700.0	600.0	500.0
Single	900.0	800.0	700.0	600.0	500.0
	Increase All	Increase All	Increase All	Increase All	Increase All
	%	%	%	%	%

FIG. 16